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**From:** Goodchild, Adrian [mailto:adrian.goodchild@addenbrookes.nhs.uk]

**Sent:** 27 April 2006 10:11

**To:** 'colin knowles'

**Subject:** RE: Request for a testimonial

Dear Colin,

Happy to help.

*"Knowles Associates have managed our lease car fleet for 10 years, which is a remarkable length of time in the service sector. The main reasons why we have stayed with them for so long are:*

- *A consistently high level of professionalism and customer service.*
- *A continuous focus on providing innovative and best value solutions.*
- *A very cost effective service.*
- *A 'zero hassle' service for the Trust and Staff - Knowles deal with everything.*

*I would have no hesitation whatsoever in recommending Knowles Associates to others who are considering how to manage their fleets.*

*Adrian Goodchild  
Deputy Finance Director  
Cambridge University Hospitals NHS Foundation Trust"*

Do let me know if you need anything further. Best of luck!

Kind regards,

Adrian.